

Foreign Exchange (FX) Sales Advisor

Are you passionate about sales?

We are looking to recruit highly motivated, target driven Sales Advisors, with a passion for delivering excellent customer service.

The role

Your role will be an important one – you will operate a foreign exchange bureau on a day-to-day basis, driving sales through excellent customer service, fabulous listening and questioning skills. You will be helping our customers to find the best products to fit their foreign currency and mortgage needs by:

- Fully interacting with customers to ascertain their FX and mortgage needs, delivering a fantastic customer experience.
- Promoting eurochange and NM Money products if appropriate to the individual needs of each customer, ensuring a positive contribution to the branch's profitability.
- Processing all transactions efficiently and accurately, avoiding any discrepancies that may result in a financial loss to the business.
- Taking full ownership of your branch, with the ability to work independently at all times, ensuring the highest level of professionalism.

The Contract

We have various contracts available this will be discussed during your initial interview - you will be able to work a mixture of weekdays, weekends and Bank Holidays. You may also be required to work evenings, depending on branch trading times.

The benefits and rewards

We train our colleagues to the highest standard through 'on the job' training, to ensure that you are able to provide the very best service to our customers.

We also offer career development programmes and encourage all of our people to look for progression within eurochange/NM group in order to be the best that they can be.

As well as great career development, you'll also receive the following:

- Competitive salary
- Monthly paid bonus schemes
- Discount on travel money
- Access to a range of benefits with high street and online retailers
- Long service awards
- Contributory pension scheme

About Us

We are an award-winning organisation dedicated to great value products and fantastic customer service. Since 1975 Eurochange has helped millions of customers with their foreign exchange needs, and grown to become one of the leading providers on the high street and online.

Our focus has always been on delivering exceptional customer service, and we have been expanding our products and services to meet the evolving needs of our customers. Alongside our traditional travel money services, we now offer a free mortgage brokering service, life insurance, home insurance, gold and international payments.

The Eurochange and NM Money brands are part of the NM Group, one of the fastest growing companies in the UK, handling over 200m customer transactions a year. The NM Group work with major banks such as Nationwide, Santander, Virgin and RBS, and are expanding their services across Europe into Germany, France and Croatia.

We are an equal opportunities employer and we welcome applications from all suitably qualified persons. Don't miss this great opportunity to become part of our growing business.

Apply online at www.eurochange.co.uk/careers or send your CV to hrapplcations@eurochange.co.uk quoting the branch location as the subject.